



2012 ARIA Yearly Statistics

Australian Recording Industry Association Ltd.

January - December 2011 vs January - December 2012

Net Wholesale Sales of Sound Recordings & Music Videos

Configuration	January - December 2012		January - December 2011		Percentage Change	
	Quantity#	Dollar Value	Quantity#	Dollar Value	Quantity#	Dollar Value
Vinyl Singles	21,623	185,512	13,637	126,295	58.56%	46.89%
CD Singles	174,150	696,865	47,472	151,402	266.85%	360.27%
Vinyl Albums	77,934	1,852,346	44,876	902,669	73.67%	105.21%
CD Albums	19,001,519	193,490,726	20,539,253	222,698,401	-7.49%	-13.12%
Music Video/DVD	1,808,810	17,542,566	1,888,433	18,293,383	-4.22%	-4.10%
Other *	4,457	62,955	584	8,913	663.18%	606.33%
Total Physical	21,088,493	213,830,970	22,534,255	242,181,063	-6.42%	-11.71%
Digital Tracks	110,419,156	98,287,835	68,473,070	79,552,930	61.26%	23.55%
Digital Albums	6,838,094	63,402,091	4,817,546	46,029,988	41.94%	37.74%
Mobile Master Ringtones	1,812,844	2,772,625	2,288,012	3,736,694	-20.77%	-25.80%
Ad Supported Models		9,099,547		4,839,330		88.03%
Subscription Services		2,119,462		637,712		232.35%
Digital Other **		8,621,091		5,744,456		50.08%
Total Digital	119,070,094	184,302,651	75,578,628	140,541,110	57.54%	31.14%
Grand Totals	140,158,587	398,133,621	98,112,883	382,722,173	42.85%	4.03%

* "Other" includes sales of DVD Singles, DVD Albums, Mini Disks & SACD

** "Digital Other" includes sales of Digital Music Video, Mobile Ringback Tunes, Bundles, Unearned advances and one-off payments

"Quantity" refers to unit of sale (eg a double CD is one sale)