



AUSTRALIAN RECORDING
INDUSTRY ASSOCIATION

AUSTRALIAN WHOLESALE SALES FOR THE YEARS ENDED 31 DECEMBER * (PHYSICAL & DIGITAL)

VALUE \$000's	2005 ^	2006	2007
PHYSICAL			
CD Singles	20,353	12,002	6,712
Vinyl Albums	346	256	199
Cassette Albums	421	181	54
CD Albums	444,729	421,941	362,061
Music Video/DVD	53,699	49,192	53,030
Other #	719	343	192
TOTAL	520,267	483,915	422,248

DIGITAL			
Digital Track	2,471	11,560	18,695
Digital Album	940	4,149	6,778
Mobile Master Ringtones	3,729	10,280	9,976
Digital Other ##	767	1,868	4,515
TOTAL	7,907	27,857	39,964

TOTAL **528,174** **511,772** **462,212**

UNITS 000's	2005 ^	2006	2007
PHYSICAL			
CD Singles	7,394	4,331	2,497
Vinyl Albums	27	23	18
Cassette Albums	100	41	11
CD Albums	46,174	49,818	44,045
Music Video/DVD	4,427	5,159	5,276
Other #	77	31	20
TOTAL	58,199	59,403	51,867

DIGITAL			
Digital Track	2,393	11,023	17,647
Digital Album	91	418	788
Mobile Master Ringtones	1,981	5,749	5,606
Digital Other ##	501	3,725	23,226
TOTAL	4,966	20,915	47,267

TOTAL **63,165** **80,318** **99,134**

* These figures are based on submissions from reporting ARIA members, estimated to represent approximately 95% of the local wholesale market.

^ Please note that, from 2005 onwards, value figures have been calculated after the application of any volume or other rebates.

"Other" includes sales of Vinyl Singles, DVD Singles, DVD Albums, Mini Disks & SACD

"Digital Other" includes sales of Digital Music Video, Mobile Ringback Tunes, Streams and Subscriptions