



AUSTRALIAN RECORDING  
INDUSTRY ASSOCIATION

**AUSTRALIAN SALES AT WHOLESALE VALUE FOR THE YEARS ENDED 31 DECEMBER - PHYSICAL MUSIC PRODUCT**

| \$000's        | 1995          | 1996          | 1997          | 1998          | 1999          | 2000          | 2001          | 2002          | 2003          | 2004          | 2005          |
|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>SINGLES</b> |               |               |               |               |               |               |               |               |               |               |               |
| 7&12" Vinyl    | 68            | 66            | 132           | 86            | 118           | 93            | 70            | 67            | 98            | 61            | 36            |
| CDs            | 27,273        | 31,090        | 46,194        | 45,631        | 53,373        | 44,571        | 46,659        | 37,460        | 28,509        | 26,670        | 21,035        |
| Cassettes      | 5,090         | 3,295         | 1,279         | 86            | (4)           | -             | 1             | -             | -             | 1             | -             |
| DVD/Other      |               |               |               |               |               |               | 52            | (4)           | (1)           | 13            | 56            |
| <b>TOTAL</b>   | <b>32,431</b> | <b>34,451</b> | <b>47,605</b> | <b>45,803</b> | <b>53,487</b> | <b>44,664</b> | <b>46,782</b> | <b>37,523</b> | <b>28,606</b> | <b>26,745</b> | <b>21,127</b> |

**ALBUMS**

|              |                |                |                |                |                |                |                |                |                |                |                |
|--------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 12" Vinyl    | 213            | 346            | 316            | 225            | 342            | 336            | 394            | 426            | 525            | 385            | 352            |
| CDs          | 421,519        | 499,507        | 486,041        | 498,324        | 524,994        | 531,972        | 576,484        | 528,401        | 539,609        | 509,807        | 461,169        |
| Cassettes    | 45,578         | 33,823         | 20,237         | 11,207         | 6,283          | 6,063          | 4,739          | 4,317          | 1,681          | 942            | 434            |
| DVD/Other    |                |                |                |                |                | 89             | 226            | 1,938          | 2,788          | 2,179          | 634            |
| <b>TOTAL</b> | <b>467,310</b> | <b>533,676</b> | <b>506,594</b> | <b>509,756</b> | <b>531,619</b> | <b>538,460</b> | <b>581,843</b> | <b>535,082</b> | <b>544,603</b> | <b>513,313</b> | <b>462,589</b> |

**AUDIO VISUAL**

|              |              |               |              |               |              |               |               |               |               |               |               |
|--------------|--------------|---------------|--------------|---------------|--------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Video        | 8,776        | 14,528        | 9,675        | 11,513        | 9,162        | 5,319         | 2,414         | 2,149         | 1,260         | 306           | 16            |
| DVD          |              |               |              |               |              | 5,291         | 16,581        | 34,780        | 71,533        | 66,606        | 55,384        |
| <b>TOTAL</b> | <b>8,776</b> | <b>14,528</b> | <b>9,675</b> | <b>11,513</b> | <b>9,162</b> | <b>10,610</b> | <b>18,995</b> | <b>36,929</b> | <b>72,793</b> | <b>66,912</b> | <b>55,400</b> |

|              |                |                |                |                |                |                |                |                |                |                |                |
|--------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| <b>TOTAL</b> | <b>508,517</b> | <b>582,655</b> | <b>563,874</b> | <b>567,072</b> | <b>594,268</b> | <b>593,734</b> | <b>647,620</b> | <b>609,534</b> | <b>646,002</b> | <b>606,970</b> | <b>539,116</b> |
|--------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|