



AUSTRALIAN RECORDING  
INDUSTRY ASSOCIATION

**AUSTRALIAN WHOLESALE SALES FOR THE YEARS ENDED 31 DECEMBER \* (PHYSICAL & DIGITAL)**

VALUE \$000's	2005 ^	2006	2007	2008
<b>PHYSICAL</b>				
CD Singles	20,353	12,002	6,712	3,570
Vinyl Albums	346	256	199	392
Cassette Albums	421	181	54	8
CD Albums	444,729	421,941	362,061	323,800
Music Video/DVD	53,699	49,192	53,030	43,576
Other #	719	343	192	102
<b>TOTAL</b>	<b>520,267</b>	<b>483,915</b>	<b>422,248</b>	<b>371,448</b>

<b>DIGITAL</b>				
Digital Track	2,471	11,560	18,695	26,735
Digital Album	940	4,149	6,778	13,502
Mobile Master Ringtones	3,729	10,280	9,976	8,249
Digital Other ##	767	1,868	4,515	5,704
<b>TOTAL</b>	<b>7,907</b>	<b>27,857</b>	<b>39,964</b>	<b>54,190</b>

**TOTAL**                      **528,174**    **511,772**    **462,212**    **425,638**

UNITS 000's	2005 ^	2006	2007	2008
<b>PHYSICAL</b>				
CD Singles	7,394	4,331	2,497	1,315
Vinyl Albums	27	23	18	29
Cassette Albums	100	41	11	4
CD Albums	46,174	49,818	44,045	38,659
Music Video/DVD	4,427	5,159	5,276	4,421
Other #	77	31	20	11
<b>TOTAL</b>	<b>58,199</b>	<b>59,403</b>	<b>51,867</b>	<b>44,439</b>

<b>DIGITAL</b>				
Digital Track	2,393	11,023	17,647	23,465
Digital Album	91	418	788	2,853
Mobile Master Ringtones	1,981	5,749	5,606	4,733
Digital Other ##	501	3,725	23,226	97,481
<b>TOTAL</b>	<b>4,966</b>	<b>20,915</b>	<b>47,267</b>	<b>128,532</b>

**TOTAL**                      **63,165**    **80,318**    **99,134**    **172,971**

\* These figures are based on submissions from reporting ARIA members, estimated to represent approximately 95% of the local wholesale market.

^ Please note that, from 2005 onwards, value figures have been calculated after the application of any volume or other rebates.

# "Other" includes sales of Vinyl Singles, DVD Singles, DVD Albums, Mini Disks & SACD

## "Digital Other" includes sales of Digital Music Video, Mobile Ringback Tunes, Streams and Subscriptions