



AUSTRALIAN RECORDING
INDUSTRY ASSOCIATION

AUSTRALIAN WHOLESALE SALES FOR THE YEARS ENDED 31 DECEMBER * (PHYSICAL & DIGITAL)

VALUE \$000's	2008**	2009	2010	2011	2012	2013	2014***	2015	2016	2017
PHYSICAL										
CD Singles	3,570	1,314	159	151	697	363	632	303	420	372
Vinyl Albums	392	1,050	809	903	1,852	2,840	6,446	8,911	15,160	18,111
Cassette Albums	-	-	-	-	-	-	-	-	-	-
CD Albums	323,800	320,900	252,748	222,698	193,491	141,743	115,331	110,592	87,243	74,669
Music Video/DVD	43,576	43,241	25,581	18,294	17,543	14,281	7,573	6,392	5,109	3,339
Other #	110	363	160	135	248	130	85	41	19	15
TOTAL	371,448	366,868	279,457	242,181	213,831	159,357	130,067	126,239	107,951	96,506
DIGITAL										
Digital Track	27,087	38,534	56,797	79,553	98,288	94,869	85,197	70,851	51,564	39,157
Digital Album	13,150	21,846	31,668	46,030	63,402	67,348	67,089	61,700	53,249	38,549
Mobile Master Ringtones ###	8,249	6,306	4,764	3,737	2,773	2,155	1,608	1,390	-	-
Digital Other ##	5,704	12,558	11,330	11,221	19,840	27,890	33,829	73,654	141,147	216,803
TOTAL	54,190	79,244	104,559	140,541	184,303	192,262	187,723	207,595	245,960	294,509
TOTAL	425,638	446,112	384,016	382,722	398,134	351,619	317,790	333,834	353,911	391,015

* These figures are based on submissions from reporting ARIA members and do not represent the entire wholesale market.

^ Please note that, from 2005 onwards, value figures have been calculated after the application of any volume or other rebates.

"Other" includes sales of Vinyl Singles, DVD Singles, DVD Albums, Mini Disks & SACD

"Digital Other" includes sales of Digital Music Video, Mobile Phone Personalisation, Streams, Ad-Supported Income, Unearned Advances and One-Off Payments

From 2016 Mobile Master Ringtones are no longer categorised separately from other forms of Mobile Phone Personalisation/Other Digital

** From 2008 onwards cassettes have been incorporated into "other" due to negligible sales levels.

*** As of 2014 singles sales are no longer categorised by format