



AUSTRALIAN RECORDING
INDUSTRY ASSOCIATION

SALES BY VALUE BY CONFIGURATION (\$A000'S) - PHYSICAL MUSIC PRODUCT *

SINGLES

	2011	2010	CHANGE
Vinyl	126	143	-12%
CDs	151	159	-5%
DVD/Other	-	-	
Total Singles	\$ 277	\$ 302	-8%

ALBUMS

	2011	2010	CHANGE
Vinyl	903	809	12%
CDs	222,698	252,748	-12%
DVD/Other	490	85	476%
Total Albums	\$ 224,091	\$ 253,642	-12%

AUDIO VISUAL

	2011	2010	CHANGE
Video	176	85	107%
DVD	17,637	25,428	-31%
Total AudioVisual	\$ 17,813	\$ 25,513	-30%

TOTAL VALUE **\$ 242,181** **\$ 279,457** **-13%**

* These figures are based on submissions from reporting ARIA members, estimated to represent approximately 95% of the local wholesale market.